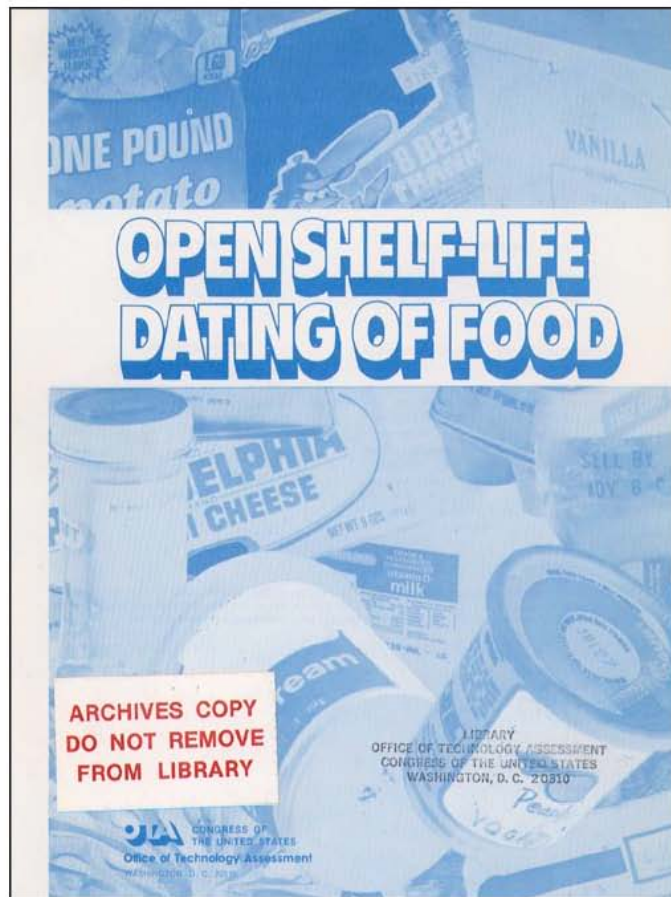


Open Shelf-Life Dating of Food

August 1979

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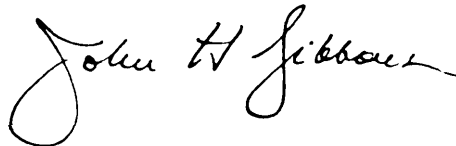
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Foreword

In this study OTA addressed the practicality of open shelf-life dating of food to disclose food freshness to the consumer. The assessment was undertaken at the request of the Senate Committee on Commerce, Science, and Transportation.

The Office of Technology Assessment formed a panel of consumer representatives, food retailers, processors, wholesalers, scientific experts, and State and Federal Government officials. Staffs of the Congressional Research Service, the U.S. Department of Agriculture, and the Food and Drug Administration provided background information to the assessment. Individual papers and reports were commissioned concerning the scientific basis for open dating of food and the critical issues involved. A nationwide mail survey was conducted to gain the consumer's perspective. In addition, reviews of the draft reports were provided by Federal agencies and officials, and a wide spectrum of interested individuals.

These wide-ranging contributions were vital to the shaping of the assessment and to developing congressional options. To all of these people OTA acknowledges a deep debt of gratitude; however, the report is an OTA staff synthesis and does not necessarily reflect the position or views of any particular individual.

A handwritten signature in black ink, reading "John H. Gibbons". The signature is fluid and cursive, with a large initial "J" and a long, sweeping underline.

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Executive Summary

In their concern over the freshness of food, consumers have increasingly advocated open shelf-life dating—the use of dates on a can or package of food that gives the consumer some idea of when a product was packed or should be sold or used. Although such a step appears simple and sensible at first glance, it entails many scientific and financial uncertainties and involves some complex choices.

The Senate Committee on Commerce, Science, and Transportation asked OTA to assess the feasibility of open shelf-life dating of food and to provide Congress with the necessary information to adequately address this area of food labeling.

This assessment analyzes: consumers' perspectives on open-date labeling; benefits and costs; alternative systems and techniques; alternative criteria and scientific tests to establish open dates; enforcement mechanisms and liability related to open-date labeling; and options available to Congress.

CONSUMER CONCERNS

Ever since the vast majority of Americans became urbanized, consumers have had no sure way of knowing how fresh their food really is. Since they did not grow it themselves or personally know such factors as its age or storage condition, they have had to rely on assurances that wholesalers and retailers were abiding by some system that would eliminate food that was no longer fresh. Fresh food refers to food in which the quality has been unchanged from its initial state. Even under ideal conditions some foods lose their freshness within 2 or 3 days of being packed, while other foods may remain fresh for over a year,

Recent studies have shown that, indeed, consumers are concerned over whether or not the food they purchase is fresh. A U.S. Department of Agriculture (USDA) consumer

survey in 1971

ues to be much congressional and executive agency interest in open dating. Bills have been introduced in the U.S. Congress on food labeling that would require open dating. However, only the Senate has approved such legislation,

In 1978, joint hearings were conducted by the Food and Drug Administration, USDA,

and the Federal Trade Commission on food labeling issues. Over 9,000 written responses were received, 5,000 of which were from consumers. Preliminary results of the consumer responses indicate that consumers do want some form of open dating,

BACKGROUND

State Practices

Some form of open-date labeling is required in 40 percent of the States, including the District of Columbia (table 1). But more revealing than the number of States that have open dating are the food products covered and the type of date used.

Perishable foods, such as fluid milk, are the most common food products open dated. In 21 States with some form of mandatory open dating, 12—or 60 percent—have laws limiting coverage to fluid milk and/or milk products. *

Open-dating laws or regulations in seven States and the District of Columbia apply to a broader class of food products. One State, Massachusetts, includes both perishables and nonperishables, or long shelf-life foods.

The type of date used varies by State, but the majority either require

Table 1.--Summary of Open-Date Labeling Requirements by States, 1978

State/locale	Primary products	Form of open date	Effective since about
Alabama	Dairy	Sell-by	1975
California	Dairy .	Sell-by	1973
Connecticut	Milk	Sell-by	1973
District of Columbia	Perishable products	Sell-by	1974
Florida	Dairy	Sell-by	1976
Georgia	Milk, eggs	Sell-by	1973
Maryland	Milk	Sell-by	1971
Massachusetts	Perishable & long shelf life	Sell-by or use-by	1979 ^b
Michigan	Perishable products	Sell-by	1969
Minnesota	Perishable products with shelf life < 90 days	Sell-by or use-by	1973
Nebraska	Eggs	Pack	—
Nevada	Dairy	Sell-by	1973
New Hampshire	Cream	Use-by	1973
New Jersey			

FINDINGS AND CONCLUSIONS

Overall Findings

1. There is little evidence to support or to negate the contention that there is a direct relationship between open shelf-life dating and the actual freshness of food products when they are sold.
2. The pressure for open shelf-life dating comes from a consumer perception that such dating ensures food freshness and that industry should disclose its coded dates.
3. Deterioration in food quality is affected by environmental factors such as temperature, humidity, and light in relation to time. Ideally, dating information should reflect on these factors, but the technology to measure their influence inexpensively is in various stages of development and is not likely to be applicable in the near future.
4. Open dating is applicable for all food categories because all foods deteriorate. For most perishable and semiperishable foods the major modes of deterioration cause sensory quality loss such as color loss or off-flavor development, which can be easily recognized. For long shelf-life products, a major mode of deterioration is nutrient loss, such as vitamins A or C, which cannot be recognized by consumers. In addition, most long shelf-life foods are packaged such that it is not possible to examine contents for sensory quality loss before purchase.
5. Information gaps exist on: a) the amount of food sold nationally that is not fresh, b) the experience of States that have initiated open-dating programs, c) the scientific base to determine and monitor a freshness date, and d) the costs of open dating on a product-specific basis.

Specific Findings

Benefits

1. Open dating encourages better handling practices by wholesalers, retailers, and consumers by expediting the sale or use of food near

Costs

Very little research has been done to determine costs of open dating. These findings are based on the best estimates of academic and industry shelf-life experts and experience by industry and Government with nutrition labeling.

1. A major initial cost in adopting open dating is establishing a reliable date. Estimates are approximately \$100,000 for each perishable and semiperishable food and \$200,000 for each long shelf-life food (1979 dollars).
2. Major costs to wholesalers and retailers would be for employee time to inspect shelves for out-of-date stock and then dispose of such stock.
3. Enforcement costs for the Federal Government could vary from practically none to more than \$500,000 per year, depending on the enforcement system and the extent to which the system were mandatory.
4. Based on nutrition-labeling experience, total costs of adopting open dating would be small on a per-dollar sales basis but nonetheless may add from 0.1 to 1 cent to the cost of each package of food. In 1975, the average cost of establishing nutrition information per dollar of sales was .004 cents, and the average continuing cost of nutrition labeling, which involves complex testing procedures and more information to be printed on the label than does open dating, was a minimal amount—especially once it was established. The same should be true for open-date labeling.

Open-Dating Techniques

There are many possibilities in converting codes to open dates. The date could be a pack date, sell-by date, best-if-used-by date, or a combination of these.

1. A **pack date** is the day, month, and year the food product was processed or pack-

Criteria in Establishing Open Dates

There are several criteria that can be used to establish sell-by and best-if-used-by dates including: sensory quality, nutrient loss, and degree of perishability,

1. **Sensory quality**, such as color, odor, and flavor, is the most discernible criteria for establishing sell-by and best-if-used-by dates. For some foods, sensory quality change may also be an indicator of nutrient quality. However, regulatory agencies would probably not be able to use sensory criteria to determine whether a food that is still in date is out of compliance with some quality level, since tests to determine whether a given product is of some designated sensory quality require taste panels trained in specific areas. This is not applicable to regulatory methods. However, if a physical or chemical method could be correlated highly with a sensory test, compliance testing would be simplified.
2. **Nutrient loss** would be easier to measure than would sensory quality, since it can be done objectively in an analytical laboratory. However, nutrient content of the same food commodity can vary; also, some foods are naturally poor in some nutrients, are not eaten to provide those nutrients, and may be of good quality even if they lost a certain percentage of the nutrients. Thus, critical nutrient loss methods are useful only where they are highly correlated with overall sensory quality losses,
3. **Perishability time** categories, which establish a date by a set number of days after processing, are more relevant for highly perishable foods that have a minimum of processing. However, modern processing conditions and new types of packaging can increase the shelf life of some foods to the point where time categories are not meaningful unless continuously modified to reflect new circumstances.

Enforcement and Liability

Open dating raises some

food that has been open dated. If there were a Federal requirement for open dating, the Federal Food, Drug, and Cosmetic Act (FDCA) seems to provide several mechanisms by which to ensure compliance, especially as it relates to adulteration and misbranding. However, if literally interpreted, FDCA does not provide for abuses to food products in distribution that could cause the date to be involved. In addition, the meaning of a sell-by date is somewhat vague. This

date suggests that the product can be consumed for a reasonable period of time after the date with no recognizable difference in the food's quality. Omission of information disclosing the ensuing consumption period could constitute the omission of a material fact rendering the product misbranded. These areas should be specifically addressed in the legislative history of any open-dating provisions.

CONGRESSIONAL OPTIONS

There are three basic options for Congress to consider in the open-dating issue. Congress can:

- 1 Allow the present **voluntary system** to continue by taking no action. Under this system, the private food sector is developing and adopting open-dating standards.
2. Choose a **mandatory system**, which would require the use of specific open dates.
3. Choose a **voluntary/mandatory system**, whereby the Federal Government develops guidelines, and processors who elect to open date are required to follow those guidelines.

If Congress chooses Options 2 and/or 3, it can either specify the detail or leave it up to others, such as an appropriate regulatory agency or an industry association. In other words, Congress can legislate which type of dates for which food and how those dates are to be determined, or it can delegate

mine freshness dates. The experience of States that have adopted open shelf-life dating will be helpful in obtaining the above data.

Cons: The most serious perceived disadvantage of this approach is the lack of uniformity in deciding: 1) which products to date, 2) which date to use, 3) how to display the date, and 4) what scientific guidelines should be used to determine the date. In addition, inventory-control procedures are relatively more difficult, which could result in more food waste than under a mandatory system. Also, some industries may not adopt the program.

Mandatory System

A mandatory system would require the use of specific open dates.

Pros: The principal advantages of this system is that a mandatory system would provide uniform regulations; tighten inventory control, which could reduce food waste; provide higher quality and nutritive levels for more food; and set criteria for calculating accurate open dates.

Cons: The principal disadvantage is that, with the exception of using a “pack date,” it would be difficult to implement in the short run of 2 to 5 years for semipерishable and long shelf-life foods because of insufficient data on shelf-life stability of these product categories. However, since many perishable products are presently open dated, data are available to implement a mandatory system for perishables,

Other disadvantages would be: 1) costs would increase to Government for developing and enforcing regulations and to industry for compliance, compared with a voluntary/mandatory system, 2) out-of-date products maybe usable but returned and wasted (unless special arrangements are made for their use), 3) development of regulations would

- Technological innovation could be stifled because criteria could not be easily changed.
- The criteria may not likely be based on sensory quality parameters because it would be more difficult to regulate than would other criteria. This could be an advantage for some products and a disadvantage for others, depending on what test index is chosen.

An alternative to mandating specific criteria is to allow a range of criteria. The advantage of mandating some range of criteria is that both sensory and nutritional criteria would likely be included within the range. The disadvantage is that there would not be standard criteria for similar products.

Enforcement and liability. Congress has two basic options for determining the enforcement system and for establishing liability as it relates to open-date labeling:

- **Use Existing Laws**

Pros—Enforcement: Allowing the existing laws to specify enforcement simplifies the procedure and minimizes the cost and time for both Government and industry.

Cons—Enforcement: Existing law does not specify what should be done in the case of: a) food that is still edible but past date and b) food that is beyond criteria but not past date.

Pros—Liability: Existing laws covering liability already offer several devices through which manufacturers, wholesalers, and retailers might be held liable for violations of an open-dating requirement.

Cons—Liability: Since there is no definitive legislative or judicial definition

same for an executive agency as those discussed for Congress.

•Private Sector

—Open-Dating Techniques

Individual processors could be allowed to choose the dating techniques and make them defensible to the appropriate Secretary.

Pros: Allowing individual processors to have this freedom would allow the marketplace to determine the best system.

Cons:

- Lack of uniformity of date types on similar products could confuse consumers and retailers.
- The retailer may have problems using open dating for inventory control when there is a lack of uniformity on similar products.
- Small processors may use pack dates since they might not be able to do the necessary research to establish sell-by or use-by dates.

As an alternative, an industry association could be allowed the freedom to choose the dating techniques and make them defensible to the appropriate Secretary.

Pros:

•Date types on similar products would be uniform.

Consumer Perspective on Open Dating

Since consumers are the ultimate users of open dating, an integral part of this assessment is consumer interest in and perspective on open dates for food. The background for this section comes from an Office of Technology Assessment nationwide survey of consumers in 1978 to determine their attitude about open-date information, usefulness and understanding of dates, and preference among dates. The survey itself consisted of a questionnaire sent to a statistically selected sample of 3,000 consumers. *

ATTITUDES TOWARD OPEN DATING

According to the survey, almost all shoppers (96 percent) were concerned about getting the freshest food products possible. About 1 in 10 (11 percent) felt that a lot of food they buy from grocery stores is spoiled.

Although the consumers were concerned about food freshness, their awareness of open dates varied considerably. The dates themselves—their presence and form—varied by both product and by store.

Nearly all the shoppers (96 percent) were aware of dates on milk. At least half noticed dates on other perishable products such as bread, eggs, ground beef, and round steak.

On a few semiperishable items such as cheese, luncheon meats, and cereal, a majority of shoppers also noticed dates. However,

for most other semiperishable items, only a few noticed the date.

Only about 12 to 14 percent of the shoppers said they were aware of dates on nonperishable or long shelf-life food items such as canned

dates have an incentive to keep tight control over their inventory if they want to avoid consumer culling.

Shoppers in the OTA survey were asked to rank the following four different types of information that may be found on food labels: 1) open date, 2) recipes and cooking instructions, 3) list of ingredients, and 4) nutritional information (table 2). They were asked to do

this for several perishable and long shelf-life food items.

The survey found that the open date is the most important piece of information on the package label for fresh meat and frozen vegetables and is second in importance to the list of ingredients on a canned soup label. Thus, among the various types of information on a label, open dates are considered useful for both perishable and long shelf-life foods.

**Table 2.—Consumer Usefulness of Information on Food Packages
(percentage of respondents)**

	Most useful			Least useful		
	Frozen vegetables	Canned soup	Fresh meat	Frozen vegetables	Canned soup	Fresh meat
Freshness date	50	24	91	7	29	(a)
Recipes and cooking instructions	22	19	2	47	45	

PREFERENCE AMONG OPEN DATES

With different types of dates now in use, consumer preferences can be useful in determining open-dating policy. The OTA survey, therefore, asked consumers to express their preferences for different types of dates or combinations of dates for various food items. Some consistent patterns appeared, as shown in table 4.

The most preferred form of dating was a combination date rather than a single date. In fact, almost two out of three (64 percent) said they would like to see two dates, either sell-by and use-by or pack and use-by. (Consumer representatives on the OTA panel also preferred combination dates.)

**Table 4.—Consumer Preferences for Open Dates
(percentage of respondents)**

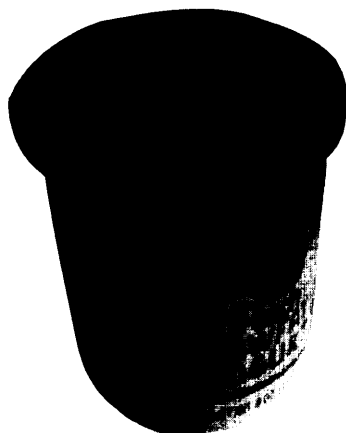
Preferences among single dates and combinations

	Most important	Least important ^a
Both sell-by and use-by date	37	25
Both pack and use-by date	27	37
Only use-by date	16	42
Only sell-by date	9	60
Only pack date	7	75
Both sell-by and pack date	5	

Dating Techniques of Various Food Products
What Do They Actually Mean?



?



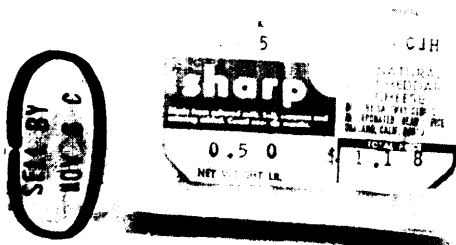
Remains Fresh 1-Week
After Date Shown



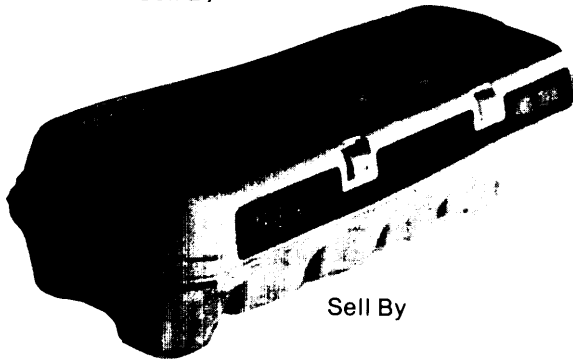
Sell By



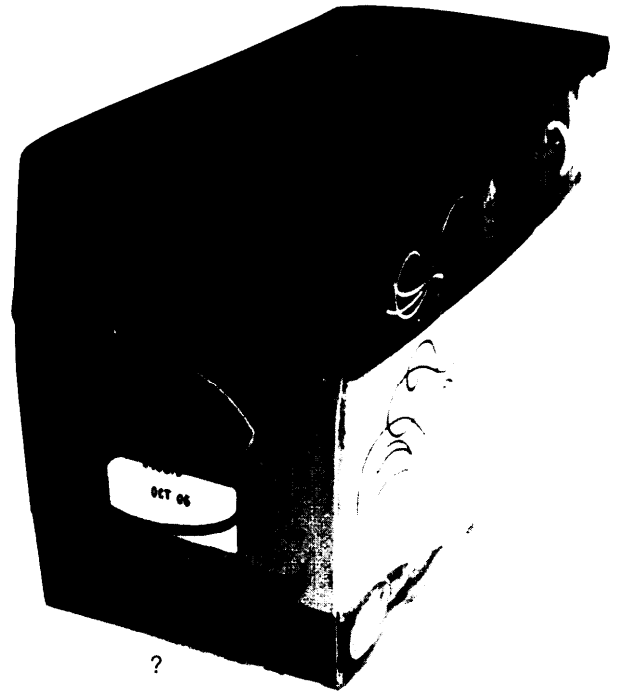
Buy Before



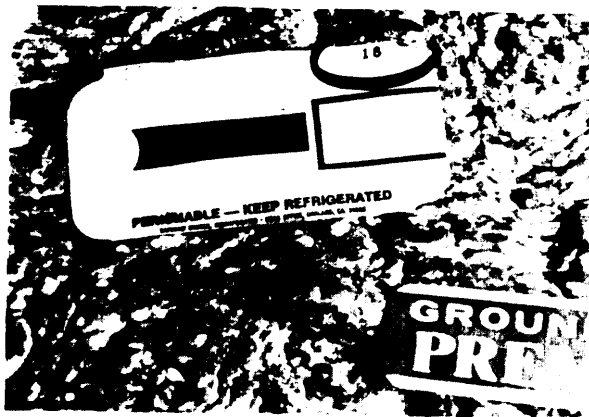
Sell By



Sell By



?



This leaning towards more than one date indicates that consumers want as much information as possible on product freshness. However, a significant minority (19 to 31 percent, depending on the specific food product) desired only one date.

If just one date were to appear on food packages, the use-by or best-if-used-by date was the most preferred. This was true regardless of the perishability or shelf stability of the product.

Second choice to the use-by/best-if-used-by date is the date currently placed on specific products. For example, most respondents preferred the sell-by date to the pack date for milk, but just the opposite for ground beef and round steak.

Among combination dates, a sell-by/use-by date was preferred for the three perishable

products and for two out of six semiperishable and nonperishable products. The pack/use-by combination was the second most preferred, and very few respondents preferred the sell-by/pack combination.

Preliminary results of nationwide hearings in 1978 by the Food and Drug Administration (FDA), USDA, and the Federal Trade Commission shed further light on the issue of consumer preference in open dating. For those consumers requesting a combination of dates, a pack/use-by date was favored for long shelf-life foods and a pack/sell-by or pack/use-by date for perishables.

In conjunction with the above hearings, FDA commissioned a food-labeling survey in late-1978. Summary results of that survey on open dating are very consistent with the findings of the OTA survey.

DIFFERENCES AMONG SUBGROUPS OF SHOPPERS

A number of

